



**ACADÉMIE
DE NANTES**

*Liberté
Égalité
Fraternité*

SESSION 2022

**BACCALAURÉAT PROFESSIONNEL
ÉPREUVE ORALE SPÉCIFIQUE « SECTION EUROPÉENNE »
SPÉCIALITÉ COMMERCE
LANGUE : ANGLAIS**

SUJET N°1

Durée de l'épreuve : 40 minutes

- Préparation	- 20 minutes
- Présentation de la situation	- 10 minutes
- Entretien sur les activités et travaux effectués dans la discipline non linguistique	- 10 minutes

SITUATION :

As a salesperson at Little Ones, you welcome Mrs O'Connor, a new grandmother. Next week it's her grandson's first birthday. She's looking for a toy which will encourage and help him to walk. She likes pastel colors and is sensitive to the preservation of the environment.



After greeting Mrs O'Connor, ask her questions to find the best walker that responds to her needs (age of her grandson, budget, colors, extra activities). Secondly, once found, give its main advantages and close the sale.

DOCUMENTS :

- N° 1 : THE STORY OF LITTLE ONES
- N° 2 : A SELECTION OF WALKERS

DOCUMENT 1 : MORE ABOUT LITTLE ONES



Shop Locator



Welcome to Little Ones, our traditional wooden toy and children's gift store.

My original aim, which still applies today, was to supply our valued customers with a wonderful selection of high quality goods at affordable prices, ranging from €1 to €300.

Online or in store you will find classic toys which are fun, well designed and excellent quality. We believe excellent customer service is imperative and we offer this in both. We are constantly searching for new products and ranges to inspire you, our customer.

Fiona.x

Source : <https://www.littleones.ie/about-us>

DOCUMENT 2 : A SELECTION OF WALKERS

Classic World Learning Walker

SKU CW3326 €69.95

This learning walker has a sturdy base and a unique design that makes standing and pushing a breeze. Includes sorting blocks, a simple puzzle, a xylophone, a clock and cogs. It encourages first steps and helps build confidence in walking, easing your child's frustration by distraction. Our timeless learning walker, with its sturdy wooden frame and easy to grip handle bar, provides little ones with a safe and stable base to lean on as they walk farther and farther every day.



DOCUMENT 2 : A SELECTION OF WALKERS

Walk and Ride Lambie Sorter

SKU IM87403 €84.95

Walk and ride sorter features a sturdy ride on/walker with an easy grip handle, shape sorting body, shape sorting blocks and handy storage space. Produced from durable rubber wood and treated with non-toxic varnishes. Made from sustainable rubber wood and finished with non-toxic child safe paints and lacquers. Recommended Age: 12 months + Easy self assembly



Source : <https://www.littleones.ie/toys/baby-toys/walkers-rockers.html>